

## Message Text

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ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 CAB-09 CIAE-00 COME-00 INR-10

NSAE-00 RSC-01 FAA-00 L-03 DRC-01 /061 W

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P R 281834Z NOV 73

FM AMEMBASSY BONN

TO SECSTATE WASHDC PRIORITY 8942

INFO AMEMBASSY LONDON

AMEMBASSY PARIS

UNCLAS BONN 17151

E.O. 11652: N/A

TAGS: ETRN, UK, SZ, IT, GW, FR, DA, NO

SUBJECT: CIVAIR: NORTH ATLANTIC CARGO RATES

REF: STATE 232670

1. EMBASSY CAA MET WITH FRG AVIATION OFFICIALS  
PAAS AND MISCHKE ON NOVEMBER 28 AND PRESENTED  
BACKGROUND ON NORTH ATLANTIC CARGO RATE FILINGS,  
AND THE CAB ACTION UNDER CONSIDERATION, DRAWING  
ON PARAGRAPHS 1 THROUGH 5 OF REFTEL.

2. PAAS OBSERVED THAT THE VIEW PREVAILING AMONG  
EUROPEAN COUNTRIES WAS THAT THE IATA "BALTIMORE"  
RATE PACKAGE AND ITS PRINCIPLES SHOULD BE APPLICABLE.  
HE APPRECIATED, HOWEVER, THE PROBLEM OF US GATEWAYS,  
AND ADDED THAT THE FMT HAD ASKED LUFTHANSA ON  
NOVEMBER 19 TO CONTACT PAA AND TWA WITH A VIEW  
TOWARD WORKING OUT APPARENT CONFLICTS WITH THE CAB  
FINDINGS. PAAS SAID HE UNDERSTANDS PAA HAS IN FACT  
WITHDRAWN ITS ORIGINAL FILINGS AND HAS BEGUN TO  
WORK OUT COMMON STANDARDS WITH OTHER EUROPEAN  
CARRIERS ACTIVE IN MARKETS OTHER THAN THE NEW  
YORK GATEWAY. HE REPORTED THAT LUFTHANSA HAD  
COMPLETED AN EXERCISE, BASED ON THE CAB FORMULATION,  
AND COMPARED ITS RATES WITH THOSE OF PAA, TWA AND  
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KLM, ONLY TO DISCOVER THAT THERE WERE DIFFERENCES

OF PLUS OR MINUS TWO PERCENT FOR THE RATES OVER ONE AND THE SAME ROUTE. ONE OF THE PROBLEMS APPEARS TO BE A QUESTION OF DEFINITION ON "IATA MILEAGE" (GREAT CIRCLE ROUTE VERSUS SHORTEST DISTANCE).

3. IN CONCLUSION, PAAS INDICATED NO SUBSTANTIVE OBJECTIONS TO THE CONCEPT BEHIND THE US CARRIER FILINGS. ONCE AN ACCEPTABLE AGREEMENT WAS REACHED AMONG THE AIRLINES ON ALL ELEMENTS OF THE APPLICATION OF THE FORMULA, THE PROCEDURAL ASPECTS, ESPECIALLY THE PROPOSED TIME FRAME FOR APPROVAL, SHOULD BE NO PROBLEM.  
HILLENBRAND

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** CIVIL AVIATION, CARGO, AIR FARES  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 28 NOV 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 JAN 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973BONN17151  
**Document Source:** CORE  
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**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
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**Office:** ACTION EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Page Count:** 2  
**Previous Channel Indicators:**  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** STATE 23267O  
**Review Action:** RELEASED, APPROVED  
**Review Authority:** kellerpr  
**Review Comment:** n/a  
**Review Content Flags:**  
**Review Date:** 13 AUG 2001  
**Review Event:**  
**Review Exemptions:** n/a  
**Review History:** RELEASED <13-Aug-2001 by maustmc>; APPROVED <28-Aug-2001 by kellerpr>  
**Review Markings:**

Declassified/Released  
US Department of State  
EO Systematic Review  
30 JUN 2005

**Review Media Identifier:**  
**Review Referrals:** n/a  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** CIVAIR: NORTH ATLANTIC CARGO RATES  
**TAGS:** ETRN, UK, SZ, IT, GE, FR, DA, NO, XN  
**To:** STATE  
**Type:** TE  
**Markings:** Declassified/Released US Department of State EO Systematic Review 30 JUN 2005